



Press release

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Allos partners with Cegos to distribute its e-learning solutions

Cegos, a worldwide leader in training and development, and Allos, a pioneer in the implementation of talent management solutions, sign a global partnership agreement under which Allos will distribute Cegos' e-learning modules to its clients in Italy, the United States and South Africa.

Under the partnership, Allos' customers will now have access to the modules in the *e-learning Solutions by Cegos* catalogue (215 online training titles available in 18 languages). This premium content will be available to SAP and SABA customers in particular: Allos has developed a close relationship with these two companies, enabling it to be one of their major integrators. The company also designs tailored e-learning solutions for major enterprises while targeting small and medium-sized firms through its dedicated "Innovaskill" portal. The Cegos modules will be available to Allos customers in Italy, South Africa and the United States.

Founded in Italy in 1982, Allos is now an international company specialised in Human Capital Development and Business Intelligence. It assists companies and organisations by developing and implementing talent management and training strategies and solutions, with strong expertise in e-learning. Today the Group operates in Italy, South Africa and the United States.

Cegos trains 250,000 people globally every year, in open or in-house courses. The Group has a comprehensive product range that extends from off-the-shelf courses to tailored solutions. Its "multi-modal" approach uses all the currently-available learning formats. The Group also offers 103 certificate or diploma courses, independently or in partnership with universities and top educational facilities.

Roberto De Rossi, President of the Allos Group, explains: *"Allos is one of the top players in the world for custom digital content, with over 30 years of experience and a number of awards. Custom content plays a key role in all organisations, but there is always a need for training on soft skills and generic subjects that can very well be covered by off-the-shell courses. We found in Cegos a perfect complement for our offering and a dynamic partner that shares our view of the market."*

Pascal Debordes, head of Cegos International Partners Network, adds:

"We are particularly proud of this new partnership signed with Allos. This alliance enables us to extend our offer to companies that use the technological solutions offered by SAP and SABA. Moreover, Allos' dynamic approach to developing its business outside Italy is perfectly in line with our strategy of international expansion."

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About Allos

Allos started its activity in 1982. Today they are an international group with clients in all continents and offices in Europe, America and Africa. Allos specializes in 3 areas:

- 1) Cloud HCM with more than 100 SuccessFactors implementations since 2005
- 2) SuccessFactors extensions and products based on SAP Hana Cloud Platform™
- 3) Award-winning Engaging Digital Content: this covers a wide range of products from e-Learning, Game-based learning, Change Management, Communication and corporate video

Allos has certified resources in all SuccessFactors modules. As we know being certified is not a sufficient requirement to successfully implement a Talent Cloud Solution; this is where Allos stands out for the extensive experience of their staff with several years of experience on the platform. This solidity makes Allos the partner of choice if you are considering a transition from "on Premises" to the cloud.

The System Integration team in Allos has 30 years of experience in custom solutions in the HCM space. This translates in a distinct capability to produce unique extensions of SuccessFactors standard features like the **Allos Learning Planner** for SF Learning or the **Allos Strategic Core** HR for SF Employee Central.

Allos cooperates with other SAP partners globally, providing experts on HR processes, specific modules or reporting tools.

www.allos-group.com

About the Cegos Group

Created in 1926, the Cegos Group is a worldwide leader in training and development. The Group now runs its own operations in 11 European, Asian and Latin American countries. It is also active in over 50 countries through its network of partners and distributors, which are all leading training providers and top-tier technology experts.

With 1,000 employees and more than 3,000 partner consultants, the Group trains 250,000 people around the globe every year and generates sales of €200 million (Integrata AG included).

Cegos deploys a global offer, including turnkey and tailored training and development, operational consultancy, Managed Training Services and international training projects. Its "blended learning" approach aims to provide the most suitable and competitive learner experience, by combining multiple learning formats (classroom training, e-learning modules, videoconferences, webcasts, e-training programmes and more).

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